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RE: Price quote for MacKay products.

As per your request, MacKay Meters is pleased to provide you with pricing for the mkBeacon and TANGO wireless parking meters.

THE MKBEACON™ WIRELESS SINGLE SPACE/ DUAL SPACE METER

The mkBeacon™ wireless single space meter is a superior on-street solution that accepts coin, credit card, smart card, and cellular payment. The mkBeacon™ meter uses solar power, has a large display with an easy-to-use piezo style keypad, utilizes the latest payment technology, all while featuring a new modular design. The exterior components of the mkBeacon™ meter are precision made, injection molded parts, made of an extremely durable, light weight, impact resistant polycarbonate copolymer resin material that will not corrode. The precision fit of the injection molded parts minimizes gaps and water ingress into the interior of the meter. The meter front and top components mate tightly with the tubular stainless steel rear exterior housing of the mkBeacon™ meter, and together provide a very strong, weather proof exterior casing. The interior bracketry is made with recyclable plastics. Simply put, this meter is the industry's Greenest, and most technologically advanced parking meter, and one that would fit very well on your streets.

Most important, the mkBeacon supports both a single bay or two-bay configuration from a single post without the need of two housings on a yolk. The two-bay version includes a left and right arrow to select the space the user is paying.

The mkBeacon fits onto a housing vault using a saddle attachment that is specific to the vault brand and model. If a particular housing vault is not currently supported, the mkBeacon ships complete with an MKH4000 high security vault making it a complete solution that can be fit onto a existing pole.



The mkBeacon is supported by MacKay's Sentinel™ Meter Management System that allows the customer that ability to monitor each meter for maintenance, financial and enforcement reports. This feature increases the uptime of all meters by quickly alerting staff of problems or maintenance needs while collecting valuable financial data in real time. Updating rates and display screens takes only seconds for as many mkBeacons as you operate as Sentinel can push the data remotely to all the meters at once.

THE MACKAY TANGO™ PAY STATION

The MacKay Tango is the most power-efficient pay station on the market today with a solar battery charge life of 2 to 3 years under normal lighting conditions. The Tango supports various payment options including coins, tokens, smart cards, and magnetic stripe and contactless credit cards. Also, non-pin debit cards in the US.

The Tango was designed to be a smaller, lighter and more cost-effective solution that still provided the vital functionality required by today's parking industry. It is easy to install and maintain and comes with a large, colour, programmable display for rate/payment instructions.

The Tango comes with an industry standard, heavy-duty printer with a print life of over 20 million character lines to print receipts.

The Tango supports Pay and Display, Pay by Space or Pay by Plate modes.

The MacKay Tango pay station sports the lowest power consumption of any pay station on the market today. It is simply the "greenest" pay station you can buy with the lowest carbon footprint.



PRICE DETAIL – MKBEACON™ AND MACKAY TANGO™

QTY	DESCRIPTION	1 Yr. Warranty		Annual Consumables
		UNIT PRICE	Total	Total
31	MacKay mkBeacon Single Space coin / card /NFC meter	\$625.00	\$19,375.00	\$2,976.00
31	Single Space GHN Services in advance 1st year @ \$8/meter/ Month all in	\$96.00	\$2,976.00	
	Includes all Communications, Transactions and Hosted services.			
	New Parking meter Vault /Coin Can Locks and Keys			
79	MacKay mkBeacon Two Space coin / card/ NFC meter	\$800.00	\$63,200.00	\$13,272.00
79	Two Space GHN Services in advance 1st year @ \$14.00/meter/ Month all in	\$168.00	\$13,272.00	
	Includes all Communications, Transactions and Hosted services.			
	New Parking meter Vault /Coin Can Locks and Keys			
17	MacKay Tango Pay Station coin / card/ NFC meter	\$7,000.00	\$119,000.00	\$11,200.00
17	Tango Pay Station GHN Services in advance 1 st year @ \$55.00/meter/month	\$660.00	\$11,200.00	
110	mkBeacon Installation fee, to be installed on preprepared poles	\$20.00	\$2,200.00	
17	Tango Installation and commissioning fee, to be installed on preprepared pads	\$500.00	\$8,500.00	
110	Shipping for mkBeacon	\$12.00	\$1,320.00	\$27,448.00
17	Shipping for Tango	\$150.00	\$2,550.00	
			\$241,593.00	

SPARE PARTS

mkBeacon™ Recommended Spare Parts List (based on 100 meters)

MacKay Part #	Description	Recom. #	Unit Price	Total
37MM0520100	mkBeacon™ - Rear Cover Assembly	2	\$74.95	\$149.90
15MM0000000	mkBeacon™ MCB	2	\$189.95	\$379.90
20GD0000025	Smart Chute Assembly	4	\$48.95	\$195.80
30MM0000100	1x6 Front Panel Keypad w/ ribbon cable assembly	2	\$99.95	\$199.90
30MM0000500	LCD Module - 128x64	2	\$34.95	\$69.90
37MM0520300	mkBeacon™ Solar Top Cap Assembly	3	\$34.95	\$104.85
15MM0520100	mkBeacon™ Cell Drawer Assembly	3	\$209.95	\$629.85
15MM0520275	mkBeacon™ Card Reader Assembly	4	\$74.95	\$299.80
30GD4000400	6XA-3.6V Lithium-Ion Rechargeable Battery Pack	4	\$29.95	\$119.80
37MM0000500	mkBeacon™ Vault Saddle (MKH4000)	2	\$12.95	\$25.90
50MM0510100	mkBeacon™ Lock Assembly	2	\$18.50	\$37.00
70HH0001800	Battery Charger	1	\$550.00	\$550.00
	Total			\$2,762.60

Tango™ Recommended Spare Parts List (based on 20 meters)

MacKay Part #	Description	Recom. #	Unit Price	Total
30PD6051000	Cash Box Vault Switch Assy	1	\$39.95	\$39.95
15PD5051022	Power Distribution Board	1	\$519.95	\$519.95
30PD6051200	Tango Printer Assembly	1	\$995.95	\$995.95
70TK0000050	Paper Roll (box of 5 rolls)	1	\$200.00	\$200.00
30PD6051050	Cabinet to Main Door Switch Assy	1	\$35.95	\$35.95
30MM0000100	1x6 Keypad	1	\$99.95	\$99.95
30PD3000200	Pay by Plate keypad	1	\$795.00	\$795.00
20GD0000025	Smart Chute Plus	2	\$51.00	\$102.00
30PD0000166	Coin Escrow	1	\$225.95	\$225.95
30PD6052051	Tango Radio Assembly (LTE)	2	\$439.95	\$879.90
30PD6052020	Custom Solar Panel 6.5 Watt	1	\$99.95	\$99.95
30PD6051300	Tango CPU Assembly	1	\$979.95	\$979.95
30PD0000105	40-Amp Battery Assembly	2	\$275.00	\$550.00
	Total			\$5,524.50

If you require anything further, please let me know.

Best Regards,

James MacKay, VP Sales
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